

In June's Edition of our newsletter we are telling our clients to:

Get set with Natloans before End Of Financial Year!

**Best Car
Loan Deals
On end of the
Financial year
run outs**

Now only 8.27%*

- Get an answer within 10 minutes*
- \$0 monthly fees*
- \$0 penalty on extra payments



It's the end of financial year and this is the last chance to get the new car, truck or leisure good you have been dreaming of all year, at huge discounts!

Dealerships need to meet budgets so they are slashing prices to move stock! So why not take advantage of this. boats, jet skis & motorcycles. Dealerships need to meet budgets so they are slash prices to move stock!

Pre-Approval is only a phone call away for existing Natloans client ...

Call us on 1300 628 562 for a quick Pre-approval over the phone. Then you are a savvy buyer because you have got real bargaining power!!

Another reason to get set with Natloans

If you finance any goods with Natloans before June 30, you will automatically go into the running to win:

One of five \$250 cash prizes!!!

We'll be printing the winners in July's Edition of our newsletter.

Don't forget, all our loans have fixed interest rate loans, so you don't have to worry about your payments going up!

Give our friendly team a call to discuss the different loan options available to suit your budget on 1300 628 562.

Drive away in your dream car today!



Cars, Vans, Utes

Fr. 8.27%*



Business, Personal & Private sales.

Truck & Equipment

Fr. 8.55%*



Transport, Equipment & Agri Finance.

Boats & Jet Skis

Fr. 8.75%*



Jet Ski, Cruiser, Yacht & Trailer.

Road & Dirt Motorbikes

Fr. 8.95%*



Classic, Sports, Scooter & more.

Refinance

Fr. 8.95%*



Residuals & upgrades.

Natloans Top 5 ways of celebrating the End Of Financial Year (EOFY):

1. In my new car which I got a ripper deal on!
2. Visit the accountant early!!
3. Write a list of New Years Resolutions of 'Financial do's' for 2010/2011
4. Pause and reflect on the year that was!!
5. Take advantage of the retail sales and shop til you drop (within budget)!!

Nat loans Team Member Profile - Mary Balzamo - Senior Commercial Finance Consultant

Mary Balzamo is Natloans Senior Commercial Finance Consultant. Mary has extensive experience in putting together commercial loans from a lender and broker's perspective. If you have had the pleasure of dealing with Mary you would best describe her as professional, knowledgeable and passionate about Commercial Finance. Mary is certainly not your Commercial 'bloke' type - but that certainly doesn't deter her on knowing a lot about trucks, trailers, equipment, vans and business and being passionate about it!

Mary, tell us what you like the most about your role at Natloans?

"Being able to provide a finance solution for a client. There is nothing more satisfying than being able to give your client the opportunity to purchase an asset for their business, which will ensure that the business is able to grow and provide income and profits for the client".

Outside of work, what do you enjoy doing?

"Catching up with friends and family. Socialising and meeting new people. Taking my dog for long walks along the beach".

What bit of advice do you have for customers applying for finance?

"Always ask questions and ensure that you understand what finance options best suit your needs".

For all your finance needs, you can contact Mary at maryb@natloans.com.au or call her directly on 03 8585 2713, any time, any day.

Customer Satisfaction Rating for April 2010 - 91%!!!

This month Natloans scored incredibly well with an overall rating of 91/100!!!

Here's what you said about us in April month.....

What do customers have to say about us-



Mary Balzamo:

"Before I came to Natloans neither my bank or another broker were willing to help me, but Mary changed that, she was great! I am a very satisfied client".

Daniel Rombouts

Mandy Lambert:

"Communication was excellent. At that moment I was under a lot of stress and Mandy made things really easy and uncomplicated".

Shaun Anderson

Michelle Douthie:

"I would rate the service we received as being 10/10, can't think of any improvement needed.....application process was easy, processing was easy, always had answers when we needed them, flexible, accountable in getting back to us, friendly and honest".

Allan Foyster

Toni Shave:

"Customer Service was excellent. Toni Shave is fantastic I felt that she went the extra mile for me".

Jeremy Breman

Thank You,
From the Team at Natloans.

* Terms, fees and conditions apply. To approved applicants only

