

Thursday 8 April

Hello text

In this edition of the Natloans newsletter we are informing our clients to:

## **Beat the Rate Rise!!!**

If you are thinking about upgrading, now is the time. With all the recent rate rises, Natloans still have excellent rates on all their finance packages with rates starting as low as **8.27%\***.

With the future market predicting a 5% RBA cash rate by the end of 2010 you can expect home loan interest rates to rise. Read more about [rising interest rates](#).

And because all our loans have **fixed rates**, you don't have to worry about your payments going up! So if you are thinking its time and don't want to get locked into higher rates, give our friendly team a call. They will be happy to discuss all loan options we have available currently and how you can take advantage of them before more rate rises!

## **What would you do with \$250?** ~~what would you do with \$250?~~

That is what you could end up winning if you enter our Cash Competition. We are in search of the best answer in 25 words or less as to how you would spend \$250?



We'll be printing the winners and runners-up in our May newsletter. For all the details please go to [www.natloans.com.au/competition.php](http://www.natloans.com.au/competition.php)

Please enjoy this edition of our newsletter and don't forget if we can be of any help to you or any of your family or friends in need of a great finance deals, please give Natloans a call on **1300 628 562**.

The Team from Natloans.

### **Meet Our Nat loans Team Members**



#### **Michelle Douthie**

Michelle is our veteran Senior Consultants. She has been with the company since 2001.

Michelle, tell us what you like the most about your role as Senior Finance Consultant at Natloans?

*I enjoy the challenge of finding legitimate ways to help my customers. The satisfaction of knowing that my customer has been approved because I was prepared to go the extra yard.*

Outside of work, what do you enjoy doing?

*I love kick boxing classes, watching the footy and socialising.*

For all your finance needs, you can contact Michelle at [michelle@natloans.com.au](mailto:michelle@natloans.com.au) or call her directly on 03 8585 2718.

### **Customer Satisfaction Rating for February 2010**



#### **Customer Satisfaction Score: 91%**

This month Nat loans scored incredibly well with an overall rating of **91/100!!!**  
Here's what you said about us in February month.....

#### **What do customers have to say about us**

#### **Mandy Lambert:**

##### **Bruce M**

Communication was unreal, her support and willingness to get the loan was great. 6 months ago I couldn't get a loan, however Mandy contacted me again and as a result I know had my new boat.

##### **Ryan M**

Her speed was great, getting back to with updates on time and always keeping me informed. Mandy gave the experience a personal touch, it wasn't like other finance consultants.

#### **Mary Balzamo:**

##### **Belinda T**

I found my experience with Natloans to be a great one. Mary Balzamo was extremely helpful in achieving my goals in finding the right finance for my situation with the best possible rate too. Mary's customer service was the best that I've every received in obtaining finance needs throughout my borrowing history. Mary is very down to earth person that can relate to her customers well and put them at ease that finance options will be the best that Natloans can provide.

#### **Michelle Douthie:**

##### **Samuel K**

Fast service, also everything that was promised at the beginning was done.

##### **Alison P**

Thank you so much Michelle, that's great. Thanks for all your amazing hard work and lovely attitude - it has been a real joy to deal with you, especially for someone like myself with a bad credit history and therefore a fear of credit suppliers!  
Thanks again

##### **Amy M**

Hi Michelle,  
Just thought I'd let you know the money has shown up in my account this morning. I am handing over the car etc before work to Neville. I really appreciate your help with the transaction, your friendly approach and professionalism made things happen so smoothly.  
Thanks again!

#### **Toni Shave:**

##### **Andrew**

Thanks for this Toni and how you've managed this in a very professional yet engaging and fun way! :)

Warm regards

##### **Cassandra C**

Thanks for your time Toni,

We had a feeling it was a bit of an ask in this climate but worth a try.

Both Brad and myself can't stop talking about how your service from the very first operator and then to yourself is well beyond our expectations. In regards to yourself, it has been a long time since I have spoken to someone who gives their all and has such enthusiasm within their role. We have and will do so in the future recommend you to anyone who is looking for a car loan.

Kind regards and best wishes.



Thank You,  
From the Team at Natloans.

\* Terms, fees and conditions apply. To approved applicants only

#### **Win \$250 CASH**



#### **Cars, Vans, Utes**

**Fr. 8.27%\***



Business, Personal & Private sales.

#### **Truck & Equipment**

**Fr. 8.55%\***



Transport, Equipment & Agri Finance.

#### **Boats & Jet Skis**

**Fr. 8.75%\***



Jet Ski, Cruiser, Yacht & Trailer.

#### **Road & Dirt Motorbikes**

**Fr. 8.95%\***



Classic, Sports, Scooter & more.

#### **Refinance**

**Fr. 8.95%\***



Residuals & upgrades.

#### **Natloans Dream Car - (voted by us)**

1. Maserati Grancabrio
2. Lamborghini
3. Audi R8
4. Jaguar XJ
5. HSV Clubsport GTS
6. BMW S Series Cabrio
7. Black BMW X5 with cream interior - yummy!



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