

In May's Edition of our newsletter we are telling our clients:

Don't miss out on end of Financial Year Run Out Deals!

Best Car
Loan Deals
On end of the
Financial year
run outs

Now only **8.27%***

- Get an answer within 10 minutes*
- \$0 monthly fees*
- \$0 penalty on extra payments



We are coming towards the end of another financial year!

Now is the time to take advantage of great discounts on cars, trucks & leisure goods like boats, jet skis & motorcycles. Dealerships need to meet budgets so they are slash prices to move stock!



Beat the rate rise

The RBA announced yet another rate rise. But Natloans still has excellent rates on all their finance packages with rates starting as low as 8.27%*.

And because all our loans are fixed interest rate loans, you don't have to worry about your payments going up!

Give our friendly team a call to discuss the different loan options available to suit your budget.

Winner of our \$250 Cash Competition

Congratulations



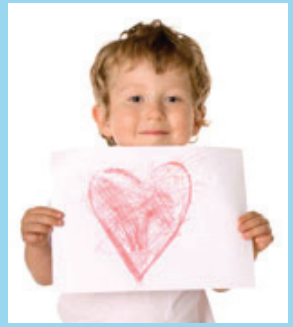
We were flooded with entries for our \$250 Cash Competition. Thank you to everyone who entered.

The winner of April's competition is:

"Pay off my credit card from my big cruise holiday I recently went on around the South Pacific. It was the best holiday ever."

Linda Saggus, (Paralegal) of Coffs Harbour

Happy Mothers Day



Cars, Vans, Utes

Fr. 8.27%*



Business, Personal & Private sales.

Truck & Equipment

Fr. 8.55%*



Transport, Equipment & Agri Finance.

Boats & Jet Skis

Fr. 8.75%*



Jet Ski, Cruiser, Yacht & Trailer.

Road & Dirt Motorbikes

Fr. 8.95%*



Classic, Sports, Scooter & more.

Refinance

Fr. 8.95%*



Residuals & upgrades.

Natloans Top 5 Gifts for Mum on Mothers Day

1. Ballet Tickets
2. Slippers & bathrobe
3. New LCD TV for the bedroom wall
4. Shoes, shoe & more shoes
5. Mum's signature perfume





Nat loans Team Member Profile – Toni Shave- Finance Consultant

Toni Shave is one of our bright and enthusiastic finance consultants. Her experience and enthusiasm flows through all her customer experiences. Toni has been with the Natlaons team for over a year.

Toni, tell us what you like the most about your role at Natloans?

The satisfaction of getting people approved and helping them get into their next dream car, boat, bike or truck!!!

Outside of work, what do you enjoy doing?

I have horses so I love equestrian and teaching others how to ride horses. I also love outdoor sports like snowboarding and wake boarding!

What bit of advice do you have for customers applying for finance?

My best suggestion is to give your Natloans Finance Consultant as much information as you can so we know how to assist you with the best deal possible!!!

For all your finance needs, you can contact Toni at
Toni.shave@natloans.com.au or call her directly on 03 8585 2717, any time, any day.



Customer Satisfaction Rating for March 2010 - 96%!!!

This month Nat loans scored incredibly well with an overall rating of 96/100!!!

Here's what you said about us in March month.....

What do customers have to say about us?

Toni Shave:

Very Organised, process only took 2-3 days, efficient!!
Sharn Body

Mandy Lambert:

I would have to give Mandy Lambert a 10 out of 10 she went above and beyond to make sure that my loan was approved prior to when I needed and even organised all my insurance for me. She was always keen to help me and was available whenever I needed her. She is a great asset to your business.

Natasha Smith

Michelle Douthie:

Your better than 10, I will give you 100!

Chris West

Mary Balzamo:

Communication, Mary was excellent!

Shirley Piscina