

In November's Edition of our newsletter we are telling our clients to:

Don't miss out on 2010 Run Out Deals!



We are coming towards the end of another calendar year!

Now is the time to take advantage of great discounts on cars, trucks and leisure goods like boats, jet skis and motorcycles.

Dealerships need to meet budgets so they are slashing prices to move stock! So why not take advantage of this.

Beat the Rate Rise!!!



The RBA announced yet another rate rise. But Natloans still have excellent rates on all their finance packages with rates starting as low as 7.90%*.

And because all our loans are fixed interest rate loans, you don't have to worry about your payments going up!

Give our friendly team a call to discuss the different loan options available to suit your budget.

Winner of our \$250 Cash Competition



We were flooded with entries for our \$250 Cash Competition. Thank you to everyone who entered. The winner of October's competition is:

"I would take my best friend to a 'slap up' lunch at Southbank – a lunch which would last the whole afternoon!"

Rosemary B – Executive Assistant

Win \$250 CASH



Cars, Vans, Utes

Fr. **7.90%***



Business, Personal & Private sales.

Truck & Equipment

Fr. **8.50%***



Transport, Equipment & Agri Finance.

Boats & Jet Skis

Fr. **9.10%***



Jet Ski, Cruiser, Yacht & Trailer.

Road & Dirt Motorbikes

Fr. **9.50%***



Classic, Sports, Scooter & more.

Refinance

Call us for a Quote



Residuals & upgrades.

Top 5 ways of getting ready for the silly season:

1. Pay off the Credit Card before you put more on there!!
2. Make the Christmas present list
3. Detox! Get ready for the rich food & drink
4. Get lots of sleep where ever you can so you are ready and raring when its party time
5. Get into regular exercise so you look great in your party clothes!



Natloans Team Member Profile – Ben Steers – Client Services Manager



Ben Steers is Natloans Client Service Manager. Ben is probably the first voice you hear from Natloans when you apply for finance. He has an honest approach with clients and is at all times friendly, knowledgeable and professional. We took a few minutes out of Ben's busy schedule to ask him about himself and his important role at Natloans.

Ben, tell us what you like the most about your role at Natloans?

"Dealing with clients."

Outside of work, what do you enjoy doing?

"Gym, water skiing, BBQ's with mates."

How do you see the future of web design?

"Be careful that you don't shop finance around too much as a busy file is detrimental to you."

For all your finance needs, you can contact Ben at ben@natloans.com.au or call him directly on 03 8521 4333, any time, any day.

Customer Satisfaction Rating for September 2010 - 95%!!!



This month Natloans scored incredibly well with an overall rating of 95/100!!! Our best month since we started compiling Customer Satisfaction Results.

Here's what you said about us in September month.....

What do customers have to say about us :-

Karen Budge:

"Karen went over and beyond expectations! She found me a very good deal and was flexible as to what lender to use!"

Andrew H

Mandy Lambert:

"Mandy was very knowledgeable and explained everything to me thoroughly"

Julie W

Michelle Douthie:

"Michelle went all the way to help me!"

Huu N

Toni Shave:

"Yes, my first time with Natloans. Very easy to deal with and prompt finance approval."

Matthew O



Thank You,
From the Team at Natloans.

* Terms, fees and conditions apply. To approved applicants only