

Yes, Spring is finally upon us!

Why not splash out this spring?*



Now is the perfect time to enjoy the open roads with a new car or motorbike. Or if you enjoy the water, why not splash out on a new boat or jet ski. There are lots of hot deals at the moment where you can save yourself a bundle with rates from 7.90%, upgrading couldn't be more affordable!

NATLOANS TAKES OUT BEST VEHICLE AND EQUIPMENT BROKER 2010

On August, 11th, Natloans were invited to attend the AFG Awards night at Melbourne's Crown Casino. It was a truly memorable night as Natloans was won the category of best Vehicle and Equipment Finance Broker.



Natloans were recognised for the exceptional service provided to members of AFG and our clients. With 10 years in Finance Broking, Tony Saccasan (Managing Director) was very proud of this achievement:

"This was the combined efforts of every single person who makes up Natloans. A huge effort and we should all be proud of the recognition."

It's the little things that count



Cars, Vans, Utes

Fr. **7.90%***



Business, Personal & Private sales.

Truck & Equipment

Fr. **8.50%***



Transport, Equipment & Agri Finance.

Boats & Jet Skis

Fr. **9.10%***



Jet Ski, Cruiser, Yacht & Trailer.

Road & Dirt Motorbikes

Fr. **9.50%***



Classic, Sports, Scooter & more.

Refinance

Call us for a Quote



Residuals & upgrades.

Top Little Things That Count

1. The winning Tatts ticket
2. Bottle of Dad's favourite liquor
3. Jocks & Socks
4. Pyjamas & Slippers
5. Tickets to the cricket



Natloans Team Member Profile – September



Karen Budge is one of our most knowledgeable Finance Consultants. With 10 years of Finance under her belt, Karen has worked at a number of large car dealerships and finance brokerages. You know when you are talking to Karen because she is full of enthusiasm and has a great big hearty laugh. Clients instantly warm to her because she genuinely cares about the work she does for them and it shines through with every customer experience.

Karen, tell us what you like the most about your role at Natloans?

"I like people, and I love helping people get into their dream car!! Or bike!! Or boat!! Whatever makes them happy....."

Outside of work, what do you enjoy doing?

"I love spending time with my family, and morris, my beautiful cat.... Oh and the beach.... Oh and exercise.... (sort of)".

What bit of advice do you have for customers applying for finance?

"Make sure that you don't make the mistake of applying everywhere!! Your first and only stop is with us at natloans....."

For all your finance needs, you can contact Karen at karen@natloans.com.au or call her directly on 03 8585 2716, any time, any day.

Customer Satisfaction Rating for September 2010 - 91%!!!

This month Natloans scored incredibly well with an overall rating of 91/100!!!

Here's what you said about us in July month.....



Dennis Neal

Karen Budge:

"Everything was superb. I am very busy at work and Karen could speak with my wife which made things so much easier and convenient for me."

Andrew Dodson

Mandy Lambert:

"Communication, patience with my blonde moments and with my busy schedule i was so hard to get in contact with. Mandy was great super friendly and efficient."

Noelene Walton

Michelle Douthie:

"Very good communication through phone and email. Her level of understanding was great, stepped me through what I had to do."

Toni Shave:

"We applied earlier during the year but didn't end up going ahead with that loan. We came back to you when we found our car this time round due to being happy with the service."

Jamie Taylor

Mary Balzamo:

"Everything was excellent, went smoothly."

Shannon Potticary

Thank You,
From the Team at Natloans.

* Terms, fees and conditions apply. To approved applicants only

