

Getting a tax return? Get a new car.



Just got your tax return back? Use it as a deposit for your new car and we will finance the rest.

What better way is there to spend your long awaited tax return than putting it towards that dream car of yours? It's not everyday you run into a wad of cash that you have the freedom to do whatever you wish with. Including a deposit benefits you in many ways, from reducing your Loan to Value ratio, increasing your chance of an approval and

a better customer profile grading. With rates this low (from 7.9%) you'd be crazy not to take advantage.



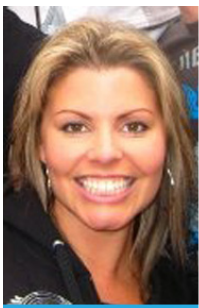
**AFG Platinum Winner**  
Best Vehicle & Equipment Finance Broker for 2010

Natloans Launches YOU TUBE Channel

Communicate with natloans online. Watch us on youtube. Search for **natloans**.



Team Member Profile - Michelle



Michelle is one of our Senior Loan Writers since November 2001.

**Michelle, tell us what you like the most about your role as a Senior Loan Writer at Natloans?**

*"I really get a buzz out of assisting clients with finance to purchase their new "toy"; whether it be a car, bike or boat. It's always an exciting time for clients so it is very satisfying to be a part of making it happen. I particularly like going that extra yard for clients that need a little more work and attention to qualify for a loan."*

**Outside of work, what do you enjoy doing?**

*"As soon I'm out of the office, I love to socialise as much as possible - catching up with friends, going out, having a few drinks and laughs - that's what I classify as a great weekend."*

**Want to know how much CASH you can borrow?**

**Cars, Vans, Utes**

**Fr. 7.90%\***

Business, Personal & Private sales.

**Truck & Equipment**

**Fr. 8.55%\***

Transport, Equipment & Agri Finance.

**Boats & Jet Skis**

**Fr. 9.10%\***

Jet Ski, Cruiser, Yacht & Trailer.

**Road & Dirt Motorbikes**

**Fr. 9.50%\***

Classic, Sports, Scooter & more.

**Refinance**

Call us for a Quote

Residuals & upgrades.

**Platinum Winner**

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## What suggestions do you have for client's applying for a loan through Natloans?

*"Let me know as much as you can about yourself so that I have a clear understanding of your profile and what your loan requirements are, so that I can organise the best & most suitable finance package to suit your needs."*

For all your finance needs, you can contact Michelle at michelle@natloans.com.au or call her directly on 03 8521 4338.

## Customer Satisfaction Rating for June 2011 - 92%!!!



This month Natloans scored incredibly well with an overall rating of 92/100!!! Here's what you said about us in June.....

### **Michelle Douthie:**

*"Yes, fantastic, a couple of other brokers tried to get me a loan but Michelle pulled through ,they were helpless the other lot"*

Treck, H

*"I was very fortunate to be looked after by Michelle Douthie. She gave me a lot of confidence with the whole process & was always quick to respond with any questions I had. Communication was excellent. She knew her products very well; including offering extra options & made the entire loan application straightforward"*

Mc Credie, J

*"My experience with Michelle has the following positive points:*

- » *Highly proactive and responsive*
- » *Consistent with communication*
- » *Great customer service: successful combination of professionalism and personal attributes - made me feel as if I was her only customer*
- » *Dedication: continued to work on my case even after hours, rather than waiting for the next working day*
- » *Value-add: able to offer additional services (insurance, etc) and follow up on it Negotiations and discussions on my behalf with the dealer and insurance companies*
- » *Flexible: able to give me various options on how to save money on my insurance and push the process through quick"*

Peric, A

### **Mandy Lambert:**

*"10 Mandy was fantastic she did everything she possibly could went above and beyond."*

Saunders, A & S

*"It went through for ages because it was an import. Mandy went above and beyond, she gave me heaps of info, I also just rang a couple of times just for advice."*

Phillip, M & E

## Don't forget all our loans are backed by the Natloans Guarantee!



Natloans stands by our finance and insurance deals. Don't forget we guarantee that if you find a better deal (price or offer) on the same finance and insurance products\*, we'll give you a \$100 Coles Myer Group voucher!



Thank You,  
From the Team at Natloans.

\* Terms, fees and conditions apply. To approved applicants only