

In January's Edition of our newsletter we are telling our clients about the:

Great deals on 2010 run out models

In this edition of the Natloans newsletter we are asking you to take advantage of great deals on 2010 run out models and low rates from Natloans!



Now is the time to take advantage of great discounts on cars, trucks and leisure goods like boats, jet skis and motorcycles. Dealerships need to meet budgets so they are slashing prices to move stock!

And our rates are still low and we still provide the same award winning service and an excellent range of products. All under one roof!

Please enjoy this edition of our newsletter and don't forget if we can be of any help to you or any of your family or friends in need of a great finance deals, please give Natloans a call on 1300 955 791.

The Team from Natloans.



AFG Platinum Winner
Best Vehicle & Equipment Finance Broker for 2010

Natloans Team Member Profile – February

Jane Hong joined natloans in 2010 as Accounts and Administration Manager. Apart from being very good with numbers, Jane is extremely thorough and neat, putting all of us to shame! Everything has a place and everything has a label at Jane's workstation.

Jane never says no to her team members and customer. She is always willing to lend a helping hand, even if its not an area of expertise which makes her a popular team member.

Jane took a moment in her day to talk to us about her role at natloans.

What is a typical day at work for you at Natloans?

"At Natloans, I am involved with purchasing, accounts payable and accounts receivable. I ensure that our monthly and quarterly IAS are met as well as liaising with our tax agent. Other duties include answering phone calls, being involved in team meetings."

Want to know how much CASH you can borrow?



Cars, Vans, Utes

Fr. **7.90%***



Business, Personal & Private sales.

Truck & Equipment

Fr. **8.55%***



Transport, Equipment & Agri Finance.

Boats & Jet Skis

Fr. **9.10%***



Jet Ski, Cruiser, Yacht & Trailer.

Road & Dirt Motorbikes

Fr. **9.50%***



Classic, Sports, Scooter & more.

Refinance

Call us for a Quote



Residuals & upgrades.

Platinum Winner



AFG Platinum Winner
Best Vehicle & Equipment Finance Broker for 2010

Outside of work, what do you enjoy doing?

"My family are the most important aspect of my life. I have three young girls who keeps me busy at all times. Other times i like to spend as much as time as possible with my father who is in a place of care. Also i enjoy playing piano, reading true crime stories, or even catching up with friends and having chit chats over a cafe latte!"

What suggestion do you make to our clients applying for finance?

"Applying for finance can be daunting and time consuming. You want to make sure that you are getting the best deal that is suited to you. Don't get trapped into thinking the dealers have the best finance for you. Shop around!"

For all your finance needs, you can contact Jane at jane@natloans.com.au or call her directly on 03 8521 4331, any time, any day.

Customer Satisfaction Rating for December 2010 - 93%!!!



This month Natloans scored incredibly well with an overall rating of 93/100!!!

Here's what you said about us in the month of December.....

Michelle Douthie:

"What I really like about your group is you take control and make it happen. I know you need details and if we take the time to have it all together there are no hassles. In fact the second time around they used most of our details from our first encounter and we then updated where possible."

S Toister

Mandy Lambert:

"The customer service I have received from Mandy is fantastic, I have not had any dealings with anyone else at your organization. At the risk of sounding rude Mandy has looked after my personal finance for three years now, I have been so pleased with the service i have received that i am considering putting some of our company's finance needs through her, so my view is that wherever she goes, we go."

M Mijatovic

Toni Shave:

"We were pleased with everything, service was great and i liked the way that you follow up your clients to see whether they have found another car."

M McHen

Karen Budge:

"Service was exceptional, brilliant!! Everything was good!"

D Greer

Don't forget all our loans are backed by the Natloans Guarantee!



Natloans stands by our finance and insurance deals. Don't forget we guarantee that if you find a better deal (price or offer) on the same finance and insurance products*, we'll give you a \$100 Coles Myer Group voucher!



Thank You,
From the Team at Natloans.

* Terms, fees and conditions apply. To approved applicants only